

## Message Text

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63

ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-05 CIAE-00 COME-00 DODE-00

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DRAFTED BY EB/OA:MHSTYLES:JO

APPROVED BY EB/OA:MHSTYLES

CAB - MR. CHESEN

----- 027911

R 150056Z NOV 75

FM SECSTATE WASHDC

TO AMEMBASSY PARIS

INFO AMEMBASSY LONDON

UNCLAS STATE 270952

E.O. 11652: N/A

TAGS: EAIR, UK, FR

SUBJECT: CIVAIR - U.S.-UK CHARTER DISCUSSIONS

PLEASE DELIVER FOLLOWING LETTER FROM STYLES TO GEORGE ROGERS OF UK IN SEALED ENVELOPE TO DOZ OF ECAC FOR DELIVERY TO ROGERS WHO WILL ATTEND ECAC MEETING NOVEMBER 18. EMBASSY LONDON SHOULD DELIVER INFO COPY TO DTI.

QUOTE: DURING RECENT CHARTER TALKS, THE UNITED STATES DELEGATION PROMISED AN ANALYSIS OF THE USE OF THE 15 PERCENT SUBSTITUTION ON TRAVEL GROUP CHARTERS. THE CAB STAFF HAS PUT TOGETHER A FAIRLY COMPREHENSIVE ANALYSIS ON A CRASH BASIS. HERE ARE THE RESULTS:

ALL LISTS FILED FOR TGC GROUPS FOR DOMESTIC AND INTERNATIONAL FLIGHTS OPERATED BETWEEN JANUARY 1 AND OCTOBER 31, 1975 WERE EXAMINED. EACH LIST REPRESENTED A SINGLE GROUP OF TGC PASSENGERS RANGING IN SIZE FROM 36 PASSENGERS TO 461 PASSENGERS. TO SAVE TIME, ONLY UNCLASSIFIED

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SUBSTITUTION ON THE RETURN FLIGHT LISTS WAS EXAMINED,

SINCE THIS IS IDENTICAL IN THE VAST MAJORITY OF CASES  
TO SUBSTITUTION ON THE OUTBOUND FLIGHTS.

IN ALL, 1,201 RETURN FLIGHT LISTS WERE EXAMINED. THE  
AVERAGE RATE OF SUBSTITUTION PER LIST WAS 7.0 PERCENT.  
OF THESE LISTS, 448 REPRESENTED UNITED KINGDOM TRIPS,  
WITH SUBSTITUTION AVERAGING 7.1 PERCENT; 629 REPRESENTED  
OTHER TRANSATLANTIC TRIPS WITH 6.6 PERCENT AVERAGE SUB-  
STITUTION; AND 124 REPRESENTED OTHER TRIPS, WITH  
9.2 PERCENT AVERAGE SUBSTITUTION.

FREQUENCY DISTRIBUTIONS OF SUBSTITUTION RATES BY MARKET  
WERE ALSO CONSTRUCTED AS FOLLOWS:

#### LISTS

RATE	TOTAL	U.K.	OTHER TRANSATLANTIC	OTHER
ZERO	271	102	154	15
0.1-5.0	292	103	165	24
5.1-10.0	285	120	135	30
10.1-15.0	307	105	163	39
15.1-ON	46	18	12	16
TOTAL	1,201	448	629	124

CASES INVOLVING MORE THAN 15 PERCENT SUBSTITUTION WERE  
GENERALLY EXPLAINED BY 8 SUBSTITUTES RATHER THAN 7 1/2  
ON GROUPS OF 50, BY AN ORGANIZER WHO HAD MORE THAN ONE  
GROUP ON THE SAME PLANE ADDING ALL SUBSTITUTES TO A  
SINGLE LIST RATHER THAN CORRECTLY DISTRIBUTING THEM  
AMONG THE LISTS, OR BY THE INCLUSION OF AUTHORIZED  
EMERGENCY RETURN TRAVELERS WITH ORDINARY SUBSTITUTE  
PASSENGERS.

THE SUBSTITUTION RATE ON LISTS FILED BY THE 72 ORGANIZERS  
INVOLVED WERE RANKED BY VOLUME OF LISTS FILED AND THE  
FIVE LARGEST WERE EXAMINED TO DETERMINE WHETHER ANY  
PATTERNS OF SUSPECT SUBSTITUTION WERE EVIDENT. THE  
FREQUENCY DISTRIBUTIONS OF SUBSTITUTION ON LIST FILED  
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BY THESE FIVE (NAMED A, B, C, D AND E BELOW) FOLLOW:

#### ORGANIZERS

RATE	A	B	C	D	E
ZERO	38	51	38	45	5
0.1-5.0	37	23	38	11	19

5.1-10.0 47 23 15 22 18

10.1-15.0 67 33 10 16 34

15.1-ON 17 3 0 1 2

TOTAL 206 133 101 95 78

AT THIS STAGE OF ANALYSIS NO HINT OF ANY REASON TO SUSPECT MALPRACTICE ON THE PARTS OF CARRIERS OR ORGANIZERS WAS UNCOVERED. LARGE NUMBERS OF LISTS WERE FILED WITH NO SUBSTITUTION, YET SUBSTITUTION OCCURRED OVER THE ENTIRE SPECTRUM OF POSSIBLE PERCENTAGES, WITH NO PATTERNS EVIDENT EITHER BY MARKET OR BY ORGANIZER. THE BOARD'S STAFF WILL, NONETHELESS, BE TAKING SECOND LOOKS AT LISTS IN WHICH SUBSTITUTION WAS MAXIMIZED TO SEE WHETHER ANY MALPRACTICE MIGHT BE PRESENT. IN GENERAL THE BOARD'S STAFF CONTINUE TO BELIEVE THAT THE TGC IS A VERY ENFORCEABLE RULE, NO LESS SO SINCE SUBSTITUTION CONDITIONS WERE MODIFIED. 'UNQUOTE. INGERSOLL

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